



Energy Panel Structures, Inc.

Inside Sales/Estimating Specialist – Cattle and Dairy

Energy Panel Structures Inc is seeking a driven and detail-oriented Inside Sales/Estimator to support our continued growth within the dairy and livestock facility markets. This role is ideal for someone with hands-on knowledge of dairy operations, cattle barn design, or wood-frame construction estimating who thrives in a fast-paced, customer-focused environment.

You will work closely with national accounts, builder/dealers, and internal teams to deliver accurate project estimates, provide technical building guidance, and ensure an exceptional customer experience from initial inquiry through project completion.

Inside Sales/Estimating Specialist Key Responsibilities

- Prepare accurate and timely estimates for wood-frame cattle barns and dairy facilities
- Interpret building plans, layouts, and specifications to support project quoting
- Serve as the primary inside sales contact for assigned accounts within the dairy and cattle business segment.
- Develop and maintain strong relationships with EPS builder/dealers and their crews.
- Coordinate with outside sales, engineering, and production teams to ensure project success
- Deliver exceptional customer service and responsiveness throughout the sales process

Inside Sales/Estimating Specialist Qualifications

- Prior experience in the dairy, cattle or agricultural construction is preferred.
- Estimating experience in wood-frame construction required
- Strong understanding of construction materials, methods, and pricing
- Excellent communication and relationship-building skills
- High attention to detail and strong organizational abilities
- Ability to manage multiple projects and priorities simultaneously
- Proficiency in Microsoft Office and estimating

- Team player who collaborates effectively across departments
- Self-motivated individual who takes ownership of accounts and outcomes
- Problem-solver who can think both technically and commercially
- A customer-first mindset with a passion for helping producers succeed

Inside Sales/Estimating Specialist Benefits Package

- Outstanding Family Medical Benefits Package
- Employee Stock Ownership Plan (ESOP)
- Competitive Compensation Package
- Paid Time Off (PTO) & 9 Paid Holidays Each Year
- Employer-Sponsored Family Dental Insurance
- 401k and Roth 401k Investment Accounts (With up to 6% Employer Matching)
- Employer Sponsored Life & Disability Insurance

PLEASE ATTACH YOUR RESUME AND A SUMMARY OF YOUR EXPERIENCE IN DAIRY, BARN DESIGN, AND CONSTRUCTION ESTIMATING.

EPS is a Drug Free Workplace. Applicants must be willing to undergo Pre-employment Drug and Background screening. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status. EPS offers a very Competitive Base Salary, a comprehensive benefit package including 401k and ESOP. Position available in our Graettinger, IA, location. To apply via email, please send your resume and cover letter to bstickrod@epsbuildings.com.